# Commitment to the Future. R&D&i

Even though the last few years have been very difficult for technology companies in the international financial markets, Abengoa has maintained and reinforced its focus on technology in the belief that innovation is a complex and continuous process which takes place over a long period of time and should not be subject to short-term fluctuations. This technology focus is a key part of our commitment to the future.

In fact, Abengoa is one of the nine Spanish companies that invest most in R&D&i according to "The 2004 EU Industrial Research Investment Score Board" ranking, drawn up by the European Union and published in December. Abengoa is in seventh place among the Spanish companies that invest in R&D.

Innovation is focused on results, in pursuit of three groups of tangible objectives: diversification, through the development of new products and services, differentiation, through improvement and adaptation of existing products, and services for the improvement of processes.

In addition, the intangible objective pursued in Abengoa is the acquisition of essential skills, and above all, the <u>generation of future options</u>. This last point is especially related to value through prospects of growth and development of new businesses.

Innovation is carried out in Abengoa in several forms. It is put into practise internally, and designed to provide specific customers with solutions or integrated into their own development efforts. It is also put into practise externally based on collaboration agreements with universities, research centres, and third parties, with the execution typically shared between the participants. On other occasions, technology is acquired, and additionally, as has taken place in the past, strategic shareholdings have been acquired in technology firms.

With regard to financing, Abengoa also has external resources (taxation, grants, Universities– Research Centres, shared or customer R&D) and well as its own internal resources.

During its innovative history, Abengoa has received recognition in multiple business and academic forums on account of its R&D&i activities. Some of the prizes it has received over the last ten years are listed below:

- Prize for Best Energy Website, The Web Marketing Association, USA, 2004, Bioenergy.
- Prize for Excellence and Practical Improvements in the Area of Technological Innovation, AENA, 2003 Information Technologies.
- ComputerWorld Prize for Technological Innovation in Andalusia, 2003, Information Technologies.
- Nebraska Business Innovation Prize, USA, 2003, Abengoa Bioenergy Corporation, Bioenergy
- Prize for Technological Innovation in the Sector of Recovery 2000, Spanish Recovery Federation, 2003, **Environmental Services**.
- Prize for the Best Project of the Year, Hynergreen Eight Grove Fuel Cell Symposium, 2003, Engineering and industrial construction, **Engineering and Industrial Construction**.
- Dilectae Academia Prize (First Edition), in recognition its innovative career, Abengoa, Engineering Academy, December 2002
- AEC Prize, for R&D&I to Protect the Environment, AEC Spanish Association of Scientists (AEC), Madrid, November 2001

- Prize for Most Valuable Innovation, Telvent Velflex product, European Wind Energy Conference, Copenhagen, June 2001, **Information Technologies**.
- European Union Prize for the Best Industrial Initiative in the Use of Renewable Energies, for the project on utilization of bioethanol within the programme Renewable Energy for Europe, Camping for Take-Off, Abengoa, Repsol-YPF and Cepsa, European Union, Toulouse, October 2000, **Bioenergy**.
- Prince Felipe Prize for Business Excellence, in the category of Business Competitiveness: Energy and Industry Ministry and the Commerce and Tourism Ministry, March 1996
- Prince Felipe Prize for Business Excellence, in the category of Technological Effort:: Energy and Industry Ministry, March 1996

## **Innovative Significant Projects**

Abengoa believes that demonstration projects are key to implementing an innovation policy for the development of new products aimed at the market. Demonstration projects achieve operational validation of a product, system or innovative process and market testing. They also provide knowledge about anticipated cost so that an initial budget can be set, which can be later lowered through the experience curve. On the other hand, demonstration projects produce a real demand in the public R&D system which enables science to respond to the needs of society.

Once again, this year, we must highlight the project for the Production of Bioethanol from lingo-cellulosic biomass. This project is designed to convert straw from corn and other cereals into bioethanol, as well as other agricultural waste. This will give rise to new benefits for farmers, as production costs will be lowered bringing them closer to the price of gasoline and the greenhouse effect will be lessened through absorption of  $CO_2$  by plants – a raw material in the production of bioethanol – through chlorophyllic function. With investment scheduled for five years of US\$35,478,765, this project has received major non-returnable assistance from the Department of Energy (DOE) of the Federal Government of the United States for a value of US\$17,739,38, accounting for 50% of investment.

Below is a selection of other innovation projects that our companies carried out in 2004:

#### **Bioenergy**

- **Conversion of waste starch** Construction of an experimental plant in York (Nebraska, USA) to increase the current level of conversion of starch into bioethanol (2.6 gallons /bushel to 2.9 gallons /bushel). Completed in May 2004. The project was co-financed by the DOE (US Department of Energy).
- Enzyme hydrolysis of biomass Conversion of ligno-cellulosic agricultural waste into sugars and bioethanol. Research co-financed by the DOE. Construction of a demonstration plant for this technology in Babilafuente (Salamanca), under Framework Programme V of the European Union.
- ACES project for gasification and catalysis to obtain bioethanol from syngas. With the help of the ICP (Institute of Catalysis and Petrochemistry of the Higher Council for Scientific Research (CSIC)), under Framework Programme VI of the European Union.
- **Thermochemical conversion of biomass** Development of renewable fuels for advanced engines. RENEW project of Framework Programme VI of the European Union.
- **Recovery and improvement of DGS** to extend its application as feed for poultry and pig farming. The present composition is only permitted for use in cattle farming. With the support of Novus and the Universities of Nebraska and Kansas State, USA.
- **FFV** Experimental testing program for the use of bioethanol in flexible fuel vehicles.

• **Fuel cells** - Project for reforming bioethanol for the production of H<sub>2</sub> and feed for a fuel

cell. The research aims to apply bioethanol as a fuel in future cell vehicles. Prototype reformers of 1 kW and 10 kW completed. Co-financed by the Spanish Ministry of Science and Technology.

- E-Diesel Commercial use of bioethanol and gasoline blends in diesel vehicles.
- **Energy plantations** Project for the development of sweet sorghum and Jerusalem artichoke in collaboration with the School for Advanced Agricultural Engineering of the Polytechnic University of Madrid (UPM) and the Agricultural Technological Institute of Castilla y León. Profit project programme from the Spanish Ministry of Science and Technology.
- **Agrobiol** for analysis of the viability of bioethanol as an alternative fuel in ethanol/gasoline, ethanol/diesel blends and as a hydrogen producer for fuel cells. Carried out in collaboration with the UPM, Ford Spain, Technological Institute of Castilla y León, Energy, Environmental and Technologies Research Centre (Ciemat), ICP, Comillas University and Automotive Technology Research and Development Centre (Cidaut). Profit project.
- Project for the optimization of the production process of bioethanol from cereals, wheat and barley. Development in collaboration with the University of Santiago de Compostela. Financed with the support of the Council of Galicia.

# **Environmental Services**

- **Experimental plant for the reuse of organic industrial waste**. In collaboration with the National Metallurgical Research Centre (CENIM). Profit program of the Spanish Ministry of Science and Technology.
- **Compal** Portable equipment for testing slag produced in the new slag compactor.
- **Calidal** Development of equipment to eliminate the foam in the straining of metal in moulds.
- Less waste Research into fluxing salts in aluminium casting to minimise salt slag production.
- Rechupal Elimination of shrink cavity in high silicon-content alloys.
- Recovery of heavy metals with the Polytechnic University of Cartagena.
- Applications of low-content magnesium in environmental technology, as a substitute for limestone reagent in waste inerting processes. In collaboration with the Department of Chemical Engineering and Metallurgy of the University of Barcelona. Profit program of the Spanish Ministry of Science and Technology.
- **Development of OSCA technology** for the supercritical water oxidation of urban sewage sludge. In collaboration with Water Supply and Drainage Muni of Seville (Emasesa).

## Information Technologies

- **SmarTOLL** Design and construction of an Electronic Transactions System using national technology for application in tolls and a free-flow multi-lane toll system. It has undergone the approval tests to manufacture this remote toll system in accordance with the PISTA project (Pilot of Interoperable System for Tolling Applications).
- **SatTOLL** Tolling application based on GPS and CN communications. INTEK (Basque Government) and Profit project financing.
- **ValTick** Ticketing management system for buses based on contact-less smartcard technology. INTEK (Basque Government) and Profit project financing.
- WebPark advanced car park management system based on the Internet.
- **Genio** Development of interface in natural language for the ticketing vending machine. Fagor and Intek (Basque Government) financing.

- **ElockA** Electronic interlocking system for railway control.
- **Gepes** new tolling in the shade application.
- **SaReF** Development of new algorithms of regulation for railway traffic, integrable in Televent CTC. Profit project.
- Trafing Development of new low cost products for urban traffic control systems.
- **SiVAEX** Development of new modules based on adaptive control for the improvement of urban traffic control systems.
- **Visitran** Use of the latest advances in vision systems, applying them to new utilities for transport systems.
- Avantis Advanced system for the management and control of roads and tunnels.
- **ValTick** Design and development of a new centralised bus control and management system, incorporating important new features, such as considering prepayment to be a basic method of payment, implemented on contact-less cards. Profit project of the Spanish Ministry of Science and Technology.
- **SubCAT** Development of a line of equipment based on Saitel-2000DP for the control of substations geared to the North American and Chinese markets.
- **Complug** Development and demonstration of a broadband network access technology in a PLC environment, on the electric distribution network, based on latest generation FPGA circuits, allowing for the provision of voice and data services. Andalusian Council financing.
- **GasCAT Stand-Alone**. Development of a remote teletransmission station adapted to the requirements of the gas-producing sector.
- **JRC-SHEEL** Development of a system for the management and registration of shipping lanes and catches for fishing fleets.
- Technological upkeep of the Saitel 2000 suite (Saimed and Saimet+).
- **Families** Consolidation of the CMMI standards (Capability Maturity Model Integration), security in dynamically deployable distributed systems, quality variability techniques in dynamic derivation of applications, case studies on development of suites based on "Model Driven Architecture", processes for the integration of suites, recovery of assets of third parts based on open code. Eureka project.
- **Osmose** Open Source Middleware for Open Systems in Europe. Project led by Telvent with the participation of the R&D centres of leading European companies (Bull, France Télécom, Philips, Telefónica, Thales etc.), research institutes and universities (Charles University, EPFL, INRIA). Development of an open platform for distributed systems that will be validated on test beds for residential broadband services. Profit financing. Eureka project.
- Jules Verne Testing of the potential of the interactive digital diffusion industry in the creation of contents and capacity of future terminals and domestic networks. Profit financing. Eureka project.
- **Em ComPAs** Programme spanning several years involving the collaboration of 15 companies and five counties. Designed as an open initiative to accelerate deployment of broadband networks through the development of products and advanced applications for the residential environment, creating new multimedia services, home automation, remote control, security and surveillance, developing international standards and processes. Profit financing. Eureka project.
- **IberPLC-MV Multicarrier** Iberoeka project aimed at the Latin American environment for development of communication technologies in the medium voltage networks for the implementation of advanced remote control functions. Profit project.
- **PLC Disc** Trial equipment combining PLC multicarrier technologies and Telvent Metering System (TMS) based on Networked Energy Services of Echelon. Profit project.
- **Opera** Project with European financing in cooperation with 36 members to facilitate economic access to broadband communications in PLC environment.

- **IDEAL** Definition, development and exploitation of a platform of host services, dedicated and shared, of business information systems, information portals and business platforms via the Internet. Profit project of the Spanish Ministry of Science and Technology.
- **OASyS DNA** Real-time information management and leading operation in industry system. In 2004, in its third year of development, it has incorporated news levels of functioning, reliability and safety.
- **GMAS** development of a gas measurements system for Gas Suite application of management of gas pipelines and Televent gas networks.
- Advanced Apps for the development of GMAS (Gas Measurements Applications) for gas pipeline management.

# **Engineering and Industrial Construction**

- Metallic towers trial station in the Eucomsa factory in Utrera. Seville
- **Ceramsol.** Development of a new manufacturing process of silicon carbide materials, with special structural characteristics for their use as absorbing elements of thermoelectric solar plants receptors. Profit and Andalusian Council financing.
- **Plasma Air**. Continuation of the Plactor project. Development of a plasma reactor, based on barrier discharge for the elimination of polluting gases, operating at ambient temperature. In collaboration with the Materials Science Institute of Seville of the CSIC and Green Power Technologies. Profit project.
- **Esteriplasma** Development of a medical materials sterilisation system through the use of cold plasmas, effective against a number of microorganisms and proteins. In collaboration with the Materials Science Institute of the University of Seville. Profit project.
- **SIBHI** development, design and construction of a scanner with a beam of charged ions, previously accelerated in a particles accelerator to achieve uniform beaming in the target area to be beamed. In collaboration with the National Accelerators Centre (CAN). Profit project.
- **Res2H2** demonstration project for the supply of energy and water to an isolated community through the integration of renewable energy sources with the hydrogen vector. The plant comprises a wind generator, electrolyser, desalinator and fuel cell.
- **Microcell** Miniature 50 MW fuel cell. In collaboration with the Association of Research and Industrial Cooperation of Andalusia (AICIA) and partially subsidised by the Employment and Technological Development Board of the Council of Andalusia.
- **Homecell** Development, construction and validation of an electric energy generator prototype with fuel cell for domestic applications. In collaboration with the AICIA and partially subsidised by the Employment and Technological Development Board of the Council of Andalusia.
- Solo-H Evaluation of the applicability of H<sub>2</sub> obtained from sources of industrial waste,

purification through absorbers PSA procedure and use in fuel cells. In collaboration with the Institute for Catalysis and Petrochemistry of the CSIC and the National Distance Learning University (UNED). Profit project.

- **Mahres** Development of a map of renewable hydrogen in Spain, studying production potential and the distribution of demand, in collaboration with the Pablo de Olavide University. Profit project.
- **Solter-H** Generation of hydrogen from high temperature thermal solar energy, in collaboration with the Solar Platform in Almería. Profit project.
- Fresnel PV-5X Development of a Fresnel mechanism under low concentrations of five suns designed for testing of photovoltaic modules. In collaboration with Gamesa Solar and the University of Lérida. Profit project the support of Development Institute of Andalusia (IFA).

- **Hicon PV** for the development of electricity production through PV cells which use III-V technology and are subject to flows of concentrated radiation in the order of 1,000X. Solucar heads a European consortium with RWE, Solar Space Power, EdF, DLR, Fraunhofer Institut, PSE, Ciemat, and the Ben Gurion University and the University of Malta.
- **Megahelio** Development of a heliostat prototype for concentration thermal solar plants with a useful surface of over 200m<sup>2</sup>.
- **Aznalcollar TH** Small plant with eight parabolic dishes with their corresponding Stirling machines for 80 kW of power.
- **Sattub** Development in collaboration with the Ciemat of a new concept of absorption tube for direct steam generation saturated in thermal solar plants with parabolic cylinder concentrators.
- **Project PS-10** Development and construction of a 10MW thermal solar station using concentration tower technology in Sanlucar la Mayor. Seville.
- **Seville PV project** Development and construction of a 1.2MW photovoltaic solar station with two-fold concentration technology and doble access suntracking, with the participation of the Institute for Energy Diversification and Saving (IDAE), in Sanlucar la Mayor. Seville.

#### Significant Innovative Lines

At present, there are four important innovative lines in Abengoa: Bioenergy, Solar Energy, Hydrogen Technologies and Information Technologies.

<u>Bioenergy</u> This Business Unit works on enhancing innovations, improving efficiency, such as waste starch conversion, "Fiber Conversion" or DGS recovery, as well as on radical innovations to transform the business, such as ligno-cellulosic biomass, fuel cells, E-diesel or biorefinary.

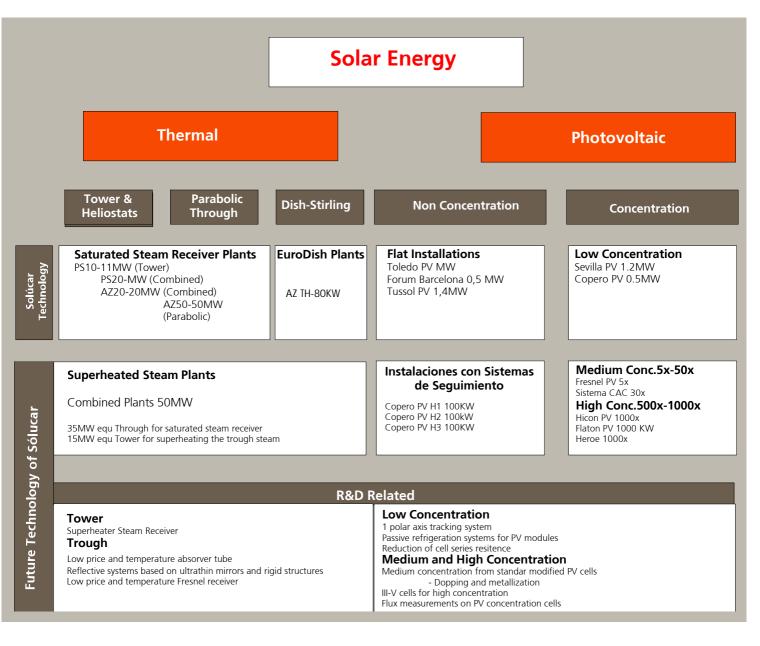
In this line, state funding is received from the Department of Energy of the United States Government, the European Commission via 5 the Framework Programme, and the National R&D Plan.

Objectives		Production of ethan	ol at prices competiti	ve with gasoline		Expanding the market
Work Areas	Improvement of current processI	Production of	biomass	Increase in value of co-products	Development of new raw materials	E-diesel
Projects	Conversion of waste starch	Gasification and catalysis	Enzyme Hydrolysis	Co-products	Energy Crops	Demostrate the viability of the use of E-diesel
Partners	Genencor and Novozymes	ICP, AICIA, PNNL, ANL, UOP, Enerkem, others	Novozymes, NREL, SunOpta, U. Auburn, Genecor, Cargill Dow*	Novus, Vogelbusch and Barr Rosin	IBVF, ETSIA, ITA, Ciemat	Tussam, Cidaut, Lubrizol
R&D rogramme	DOE R&D N.P.	F.P. IV	DOE F.P. V	DOE R&D N.P.	N.P. R&D	N.P. R&D
Goals	2,9 gal/Bu performance Increase starch conversion to 95%	Production of ethanol from biomass	Production of ethanol from biomass	To maximise the quality of ecoproteins	To develop energy crops suitable for ethanol production	Economic and technical evaluation of the use of E-diese Dissemiantion of results
Term	Short	Medium	Medium	Short	Long	Short

R&D&i Plan in the area of Bioenergy for the years 2003-2006.

#### Solar Energy

Abengoa is pursuing two lines of innovation in solar energy: solar thermoelectric and photovoltaic energy.



#### Hydrogen Technologies

To drive the development of hydrogen technologies and fuel cells, Abengoa has two companies Hynergreen Technologies, S.A. (Hynergreen) and Greencell.

The aim of Hynergreen is to produce clean hydrogen from other environmentally friendly sources (especially from renewable sources) and to use it in fuel cells for the production of thermal and electric energy.

In order to achieve this, a series of medium term objectives are being worked on, such as:

- Following adequate purification and processing, the use of waste industrial gases high in hydrogen in fuel cells; this enables the plants producing them to cover part of their own electric or thermal energy needs, or sell it to the network.
- Integration of renewable energies with the "Hydrogen Vector", to capitalise on the synergism of the two technologies and contribute to the development of sustainable energy.
- The use of alternative means to store hydrogen, such as metallic hydrides and chemical hydrides.

• The use of direct methanol fuel cells for small portable applications, such as, for example, in the area of telecommunications.

Furthermore, Hyneergreen participates in national and international standardisation committees for the drawing up of a set of adequate standards in relation to hydrogen and fuel cells, favouring development of these technologies and lowering associated costs.

The aim of Greencell is to produce renewable hydrogen from bioethanol. Among other R&D&I projects, Greencell has developed, in collaboration with the Catalysis and Petrochemistry Institute of the CSIC, a pilot system for the production of electric energy comprising a bioethanol reformer, a hydrogen purifier and a 10 kW fuel cell.

#### Information Technologies

Abengoa develops its activities in information technologies through Telvent, which runs a number of R&D&I programmes, especially in the fields of digital electronics, real-time-computing, modern telecommunications and Internet applications. In particular, we will present one of our most complex lines of ongoing technological development, led by Telvent.

**OASyS DNA** It is a data acquisition, supervision and control system developed by Telvent. It is based on an evolved version of Telvent's original SCADA platform and provides the technological infrastructure to support and integrate different applications for the electric, gas, petroleum, water and waste management sectors. It is an open platform managing the control of processes, relations and interfaces with other internal and external systems and advanced level communication. Among the supported applications developed specifically by Telvent are:

- LMS Liquid Management Suite for the management of petroleum pipelines.
- GMS Gas Management Suite for the management of gas pipelines.
- GMAS Gas Measurement Applications Suite for data collection and processing in gas networks.
- SimSuite PipeLine Advanced pipe line operation simulation system, working online.
- Polaris Liquids Integrated commercial management of petroleum pipelines via the Internet.
- Polaris Gas Integrated commercial management of gas pipelines.
- WMS Water Management Suite: Management of treatment plants and water distribution networks.
- Service Suite VIP maintenance management.

## Abengoa Investment R&D&i

Investment R&D&i by concepts									
	2(	2004		2005 (P)					
Main Projects	M€	% s/ Sales	M€	% s/ Venta					
Ethanol efficiency enhancement (waste starch)	1,0		1,2						
Conversion of biomass to ethanol	3,8		19,6						
Hydrogen Technology. Fuel Cells	0,6		2,8						
Aluminum efficiency enhancement	0,6		0,2						
Vitrification	0,8		2,9						
Electric, environmental, oil and gas control centers	6,4		6,5						
Road and rail traffic and ticketing systems	3,7		3,6						
Public Administration support systems	1,5		1,6						
Solar Energy	0,6		32,4						
Other Projects	4,3		5,7						
Total Investment in R&D&i	23	3 1,4%	76 4	5 4,2%					