ABENGOA

THE REAL PROPERTY IN CONTRACT OF CONTRACT.

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Energy

Decarbonization Solutions & Microgrids



Who are we?





Abengoa is an international company that applies innovative technology solutions for sustainable development in the infrastructure, energy and water sectors.

Constructing energy infrastructures

- Generating conventional and renewable energy.
- Transporting and distributing energy.

Providing solutions for the integrated water cycle

- Developing desalination and water treatment processes.
- Constructing hydraulic infrastructures.

Being a reference in the transmission and distribution sector

- Developing transmission lines, electric distribution and railway electrification projects.
- Constructing installations and infrastructures for all types of plants and buildings.

Obtaining results in the services area

- Providing operation and maintenance services for plants optimization.
- Managing private assets efficiently.

Furthering new horizons for development and innovation

- solar thermal technology.

Our 280 accumulated awarded patents since 2008 position us as technological leaders in sectors such as

Renewable energy storage and our bet for energy efficiency and water consumption (water-energy nexus).

A Viable Company with Solid Fundamentals



Solid business of engineering, procurement, construction and operation and maintenance in high growth markets





The development of commercially viable cutting-edge technology has become Abengoa's key competitive advantage



Formed by a team of committed and skilled people that have specialized and competitive know-how





Global footprint makes Abengoa's business more resilient and the size of its backlog and pipeline provides revenue visibility



A more focused business model and a healthier, sound capital structure, together with a multidisciplinary set of capabilities places Abengoa in a solid position for future value creation



Leaner organizational structure and high operational efficiency





Global presence with a recognized position of leadership in main world rankings (GWI, ENR).



9.3 GW of installed power in conventional generation plants, of which 1.4 GW are under construction.



+ 27,000 km of transmission and distribution lines and more than 330 substations worldwide over the last 15 years.



+ 1.8 million of m³/day of desalinated installed capacity and 2.5 million m³/day under construction.



Numbers of patents

FH9HCW

2.3 GW* solar power constructed, + 1,000 MW under construction, and 480 MW of wind power.

* 30% of the worldwide installed solar thermal energy capacity already under operation.

280 patents at the end of 2019.

Main **indicators**

Results as of close of 2019

Revenues by geographies



Revenues by segment





O&M solar plants (Spain)

oia) 🛛 🦻 Fulcrum (USA)

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New Projects 2019

Abengoa has been awarded in 2019 new projects for a total value of €1,107 million, including world's largest reverse osmosis desalination plant in Taweelah. Among them:

	Taweelah	UAE	 Construction of the world's largest reverse osmosis capacity of 909,000 m³/day.
	Dubal	UAE	 Construction of a seawater reverse osmosis desalination 41,000 m³/day
Ø	RWEL Klaipeda- Vilnius	Lithuania	 Electrification of more than 730 km of railway lines
*	Switching Substation Río Malleco	Chile	 Construction of a 220 kV substation in Chile.
	Seville Airport	Spain	 Civil works and installations in the expansion of the
	Southern Peru Copper Corporation	Peru	 Construction of a retention dam to hold 40,000 m³ and several singular buildings within the copper min

desalination plant with total

ation plant with total capacity of

San Pablo Airport in Seville.

at 3,500 meters above sea-level, ning facilities.



Lines of **activity**

Abengoa organizes its activity in several business areas: Energy, Water, Transmission and Infrastructure and Services, all of which are based on R&D and Innovation.



Energy

- Conventional and renewable energy generation.
- Proprietary solar technology and leader in worldwide installed capacity.
- 9.3 GW of installed capacity in conventional generation.
- Experts in hybridization of generation technologies to provide clean and distpachable energy solutions.

Water

- Specialist in infrastructure for the integral Leader in the international transmis water cycle.
- Excellence in technical capabilities.
- Leader in the international desalination market and a worldwide reference in the construction of hydraulic infrastructures and treatment plants.
- 1.8 million m³/day desalinated water capacity and 2.2 million m³/day of drinking water.

Transmission & Infrastructure

- and distribution and infrastructure for the energy, industry, transport, environment, communications and sectors.
- More than 27,000 km of transmiss lines and 330 substations.
- 4,500 electrified km and more than 80 traction substations.

Services

ssion market	 Service providers for infrastructure in the transmission, water, and renewable and conventional power generation sectors.
l rail	 Optimization of O&M, improving management and increasing production.
sion	 25 years of contracts average life.
n 80	

Energy

Abengoa has extensive experience in engineering, construction, assembly and commissioning of power generation with open cycle technologies, combined cycles, cogeneration, wind farms, solar thermal, photovoltaic, energy recovery and biomass plants that together exceed **13,000 MW installed and under construction** capacity.

Abengoa has its own solar thermal technology and is a world leader in this sector, where it has developed. designed, built and/or operated solar thermal plants in four continents, with a total capacity of 1.9 GW, representing approximately 30% of capacity worldwide. In addition, the company is currently participating in 52% of solar thermal capacity under construction.

Abengoa is carrying out turnkey (and EPCM) projects in all these areas that encompass the entire value-chain: development, engineering, purchasing, construction, plant commissioning, in addition to offering operation and maintenance.



3x200 MW parabolic trough collector plant + 12 hours of storage

150 MW integrated solar combined cycle hybrid plant

300 and 220 MW efficient cogeneration plants

110 MW solar termal plant +100 MW photovoltaic plant +17,5 hours of storage

Plant to produce biofuels for the aviation sector from municipal solid waste

Water

Abengoa specializes in the design and construction of **desalination plants**, with more than 30 plants in Spain, Africa, Latin America, USA, Asia and Middle East. These **produce drinking and industrial water** through conventional and advanced membrane processes from seawater or brackish water. Currently it has over **1.8 million m³/day** desalinated water installed capacity and **2.5 million m³/day under construction**.

The company has extensive experience in water treatment with more than 120 projects executed, both in **drinking water** as well as in urban and **industrial wastewater treatment and re-use**, including the sludge digestion and recovery.

Abengoa has always been at the forefront of **hydraulic initiatives**, with public and private institutions in the implementation, improvement and exploitation of regulation infrastructures, transport (+40 pumping stations and +1,100 km of large conductions), **distribution** (+4 M of people served), irrigation (+500,000 ha) and **hydroelectric plants** (400 MW installed in more than 40 projects of plants construction, improvement and modernization).



United Arab Emirates

Morocco

Angola

plant Ranilla Spain

Aqueduct Chile

Irrigation Spain 10

Transmission & Infrastructures

Abengoa has built more than 27,000 km of transmission lines all over the world and more than 330 substations in the last 15 years. Currently, interconnection projects are being executed of up to 800 kV for both AC and DC.

In the **railway** sector, more than 4,500 km of railway lines have been electrified and over 80 traction substations have been constructed.

In addition, the company has a facility and **infrastructure division**, that specializes in all kinds of installations, plants and other singular buildings (hospital, correctional and administrative facilities, etc.).

It also has a **production center for electrical panels and electronics** and one for the **manufacture of metal structures**.



Installations in industries

Spain

Spain



Meca-Medina highspeed line Saudi Arabia



Electrical panels & Electronics Spain

Railway electrification United Kingdom

CP metallic structures Spain

O&M Services

The vast experience (more than 18 years) and involvement in the **development, industrialization, operation and maintenance** stages, where we are global leaders in **solar thermal O&M**, allows Abengoa to have a large backlog and pipeline of products and services for different technologies. These optimize energy and water plant's operation and maintenance and therefore provides our clients with a high-quality service that results in high rates of availability and improved asset productivity.

- Abengoa is a benchmark in the O&M of **solar plants** of which it has a commercial experience of 1,631 MW, of all commercial technologies (photovoltaic, solar thermal, hybrid with conventional cycles).
- It operates **desalination plants** all over the world. Currently, it supplies O&M in seven plants, located in Spain, Algeria, India and Ghana.
- Abengoa currently operates 190 MW in wind farms and more than 850 MW in cogeneration and conventional plants, being a pioneer in the O&M of hybrid solar-gas plants.



472 MWe Combined cycle (solar+gas)

280 MW parabolic trough plant with six hours of storage

Desalination plant producing 200,000 m³/day of drinking water

100 MW PV solar plant

220 MW high efficiency cogeneration plant

R&D and **Innovation**

Technological development continues to be Abengoa's key **competitive advantage** in the undertaking of high added value projects. The company continues to develop R&D and Innovation projects, which improve both the performance of current products and services and the acquisition of new skills. Abengoa has **280 patents** at the end of 2019.



Solar Thermal

Energy Storage

Development of more efficient solar thermal plants to improve the competitiveness and dispatchability of solar technology in the energy mix. Abengoa has its own technology and a worldwide solar thermal installed capacity of 35%.

Development of storage systems with the objectives of improving the quality of the electricity network and favoring the integration and dispatchability of renewable energies.

Hydrogen and Fuel Cells

Development of power generation plants, based on fuel cells, as well as hydrogen production plants and hydrogen service stations for vehicles.

Aerospace & Defense

The main activities focus on the development of electronic products for the aerospace, large facilities and defense sectors, as well as R&D which explores synergies between these sectors and energy.

Technologies and solutions for **decarbonization**

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Abengoa in Energy

Isolated grids and captive power **The past** → **The present** In the past decade, solar, wind and battery prices have dropped significantly, while efficiency, performance and reliability have greatly increased. Meanwhile, engines, diesel and fossil fuels have gotten more expensive.

Until recently, mines and industrial facilities– as well as rural communities and islands – would procure electricity via expensive diesel or HFO fueled engines, subject to logistics challenges and fluctuations in fuel prices. Renewable energy was considered expensive and unreliable. Rapid advancements in energy storage technology, as well as rapid cost reduction of renewable energy technology, coupled with increases in conventional fuel prices, all mean increased energy savings and better operational efficiency for consumers.



Abengoa in Energy

Climate change and cheap renewables

The new reality



Decarbonization Climate change **Emissions reduction** Decentralization Digitalization Autonomy **4**11R

- Save electricity costs
- Improve security of supply
- Reduce or eliminate fuel supply risk
- Reduce or eliminate commodity price fluctuations and increases
- Meet climate change commitments and reduce emissions
- Meet sustainability goals
- Become independent from the grid and external fuel logistics, to become fully autonomous
- Bankable, competitive solution with attractive payback period.

Solar prices dropped 94% in the last decade. Battery prices dropped 85%, and wind prices dropped 34% during the same period. Meanwhile, fossil fuel prices have increased over the same period, and are subject to commodity fluctuations and logistics challenges.

Technologies

Abengoa has a wide track record across a range of technologies, enabling us to optimize generation and storage profiles based on internal know-how for the requirements of each specific client and unique case





1,100 Km

Hydraulic Infraestructures



3.8 M m³/d Water and Wastewater



1.8 M m³/d **Desalination**





650,000 m³/d

Industrial Wastewater Treatment and Reuse

Integration **capabilities** for microgrids and hybrid systems **Abengoa** is able to provide a full wrap EPC Plus service, integrating a wide range of technologies and providing all the necessary guarantees, optimizing technical and commercial solutions to suit a client's specific operating requirements and needs.







Benefits of hybrid integration

Why **Hybridize** your Power Systems?

Hybridization allows you to benefit from the advantages of each of the technologies.

Better performance and greater energy independence are obtained for isolated networks.

You can expand existing networks or start your transformation without interrupting its operation and in a phased manner.

Abengoa's experience allows us to design and develop bespoke solutions customized to a client's specific requirements to maximize value.



Hybrids and captive power **applications** – microgrids Whether for a mine, an industrial facility or a remote island, Abengoa is able to provide customized solutions for dispatchable, sustainable power supply, based on the specifics of each site.



Hybrid **renewable** energy power plant

Dispatchable clean energy power plant case study 210MW Hybrid solar power plant with storage

Cerro Dominador, Chile

- Solar thermal and photovoltaic plant with molten salt and li-ion battery storage
- World's largest dispatchable renewable energy plant: 93.5% energy availability factor
- Technologies: STE + MS + PV + BESS
 Hours of storage: 17.5h
 Cap

Molten salt storage system 1,925 MWh

High molten salt storage system to support long capacity.

STE +MS plant designed for baseload configuration.

STE+MS allows peaker operation

Three molten salt tanks configuration

12MW / 4MWh

High power battery storage system to support spinning reserve:

Integration of PCS + BESS into a containerized solution.

Auxiliary services, HVAC and PCI design and installation.

Development of the mechanical structure for BESS.





Capacity: 210 MW

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Energy **storage**

Cerro Dominador: 12 MW/4 MWh (Li-Ion)

Flexitranstore: 1 MW/2 MWh (Li-Ion)

Pegasus



- General information: commercial project. Application: Primary Frequency Regulation. Location: Atacama desert, Chile.
- Abengoa scope: technology selection (batteries, PCS and auxiliary equipment) and equipment integration in containers. Design of algorithms for the Energy Management System. Installation on site and commissioning / start-up.
- General information: project funded by EC (H2020).
 Application: provision of several flexibility services. Location: Athienou, Cyprus.
- Abengoa scope: technology selection (batteries, PCS and auxiliary equipment) and equipment integration in containers. Development of BESS new control algorithms. Installation on site and commissioning / start-up / monitoring.

- General information: european funded project. Microgrids.
- Abengoa scope: monitoring.
 Business case analysis.

Thermal storage

- General information: Abengoa has installed the world's largest portfolio of Thermal Energy Storage facilities, with a commercial storage capacity which exceeds 6,000 MWht and more than 4,000 MWht under construction.
- Abengoa scope: EPC.



Hydrogen technologies

Abengoa has a product development focused know-how of the different hydrogen technologies, with strong in-house engineering capabilities and experience.

Hydrogen production

Fuel cell power plants

Energy storage in hydrogen



- Hydrogen production with electrolysis.
- Hydrogen production by steam reforming of hydrocarbons or alcohols (fossil or bio).
- Engineering, procurement, manufacture, installation, commissioning and startup capabilities.
- Power generation with a fuel cell power plant.
- Engineering, procurement, manufacture, installation, commissioning and startup capabilities.
- Energy storage systems combining electrolysis, hydrogen compression and storage and fuel cell power plants.
- Engineering, procurement, manufacture, installation, commissioning and startup capabilities.

Hydrogen refueling stations

- Hydrogen refueling stations.
- Engineering, procurement, manufacture, installation, commissioning and startup capabilities.

Hydrogen technologies

Abengoa in hydrogen

EPC Vision

- ✓ Abengoa is a **world EPC leader** in renewable and conventional energy (more than 13GW installed).
- ✓ Global presence, **in-house engineering** and **O&M** capabilities.
- ✓ Abengoa offers **technological consulting** and advisory services in addition to the EPC to accompany its clients from the start.

+ 15 years in H_2

- ✓ H2 production by **electrolysis** and **steam reforming**.
- Power generation **by fuel cells.** \checkmark
- Hydrogen Refueling stations for H2 vehicles. \checkmark
- **Energy storage** combining electrolysis, compression, storage \checkmark and power generation.
- Renewable gas production (Power to Gas).
- **Defense** and **aerospace** special projects. \checkmark



- ✓ **References** in different hydrogen technologies.

Product Vision

✓ Abengoa's strategy contemplates the development of **innovative products** in the hydrogen sector, through strategic alliances with the main manufacturers and technologists.

Decarbonization

- ✓ Abengoa has a wide portfolio of **hybrid solutions** for **decarbonization** and the energy transition.
- \checkmark Solutions for the production of **renewable energy**, green hydrogen and its derivatives (ammonia, alcohols, biofuels, renewable gas).
- ✓ Hybridization Specialist (Renewable, Conventional, Storage, Smart Plant).
- ✓ **Connects the different sectors** of energy, transport and industrial.

✓ Abengoa is in permanent contact with the "**supply chain**" and can provide its customer with innovative solutions.



Hydrogen technologies

Abengoa in Hydrogen



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Solar process heat

Alternative technology solutions **solar process heat**

El Tesoro mining



- First CSP plant in Chile, largest industrial solar application in the world.
- This 14MWth plant has helped displace 55% of a copper mine's diesel consumption, reaching a highly attractive payback period
- Turn-key delivery for client site in the Atacama desert
- 1,280 PT-1 modules, 181,800 ft² aperture area, 6 hectares land usage
- Solar array provides thermal energy for 24x7 electro-winning process
- Providing 55% savings on diesel consumption under contract
- Avoiding 10,000 tons CO₂ annually

performing in operation successfully since 2012.

- and steam processes.

Abengoa 's Concentrated Solar Heat (CSH) technology has been

Abengoa's proprietary solar process heat technology has been proven to competitively beat diesel costs and even gridconnected or renewable energy prices for industrial heating

For mining and industrial process applications such as petrochemicals, copper, zinc, manganese, lithium, cement, for example, we can in some cases reach a payback period of five- seven years by integrating this technology into thermal processes, displacing electricity costs or diesel consumption.

Industrial and mining sector experience







Abengoa with more than 75 years of experience, has proven experience in industrial sector, through references in all its four business areas.

In the industrial sector, Abengoa offers solutions for energy and water supply, wastewater treatment, installations and infrastructures required in this industry.



Industrial and mining sector experience

Abengoa is a pioneer in the hybridization of renewable and fossil fuel technologies, with decades of experience across renewable energy, engines, energy storage, transmission lines and water treatment.

- We developed a cogeneration plant in Pemex refinery.
- We developed the world's first utility-scale renewable energy plant with fully dispatchable solar with storage: the Cerro Dominador project has an energy availability factor of 93.5%, beating that of most gas fired plants.
- Abengoa is a global leading expert at hybridization of different technologies.
- Abengoa has a key focus on the nexus between energy and water.
- Supporting industrial companies for 75 years; stable presence in 20 countries.
- Abengoa has more than 30 years of experience in industrial water treatment, with more than 650,000 m³/day of treated water for different industrial sectors, such as power generation, steel production, paper industry, leachate, oil and gas, petrochemical, pharmaceutical, mining and food, among others.

Abengoa has worked extensively with mining and industrial companies around the world

Our **3 Presence**



Our Pre	esence	<u>}</u>	٢) Water Treatment	Solar	6	Comb Cycle	ined)Wind Farm		Engine	ering and (uction
Africa				Asia				Central A	merica	à		Europ
Angola				China	۱	٩		Costa Rica				Denma
Algeria) 🔅 🔕			India				Guatemala				Spain
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Saudi Arabia	۱		Ø		Peru							
UAE	۱				Uruguay							
Oman								0			Stable Presence	









South America

Abengoa has been present in South America since 1968. In fact, the very first international projects were carried out in Colombia, Venezuela and **Guatemala**, and the first international office was opened in **Argentina**. From then on, it has become one of **the most** important regions for Abengoa.





Shougang Mine extension packages 4 and 5

500 kV Neuquen -Mendoza Line

Fishing terminal Puerto Capurro

Line



Norte Brazil Line DC 600 kV 2,411 km

North America

Abengoa has achieved a commanding position in the **construction** and in the energy and water technology sectors in the United States and Mexico, particularly through its efforts in **solar thermal energy** (STE) and **biofuels** projects in USA, and through strategic activities in **conventional** and **renewable energy**, transmission, water and other buildings in Mexico, where the country has been operating for 35 years.





A3T 220 MW

Centro Morelos 724 MW

Sierra Biofuel plant

Mexico

Agua Prieta II 14 MW

Europe

Abengoa has undertaken a large variety of projects in Europe (**Spain, Belgium, France, United Kingdom, Netherlands, Ukraine, Poland, Denmark, Lithuania**). To be highlighted are the conventional and renewable **energy projects, transmission, railway, desalination, water treatment, hydraulic infrastructures and single-buildings**. The company also has the largest Solar R+D Center in the world and is both a pioneer and global reference point for this technology. This has enabled the company to develop new technologies and pioneering operational and maintenance services and systems for maximizing plant capacity and production.

Transmission 462,000 1,500 Km lines m³/day 1,500,000 Railway 2,500 Km electrification m³/day **Constructed solar** 750 MW 731 MW energy Denmark Ukraine

Spain



Solar thermal plants

Transmission lines

Electromechanical installations



tions **Desalination plants**

Africa

Morocco

Ain Beni Mathar

Thanks to its efforts in constructing a number of solar thermal projects in South Africa and Algeria, in addition to generation and transmission projects across the continent, and water treatment plants, Abengoa has risen to become one of the key platers in the energy and water sector development in Africa, in countries such as Algeria, Ghana and Angola.



Xina Solar One

Cunene

Accra





225 kV line

Middle East

Abengoa is present in Middle East, in countries such as Saudi Arabia, Kuwait, **Oman, Qatar and the United Arab Emirates**, where we are constructing the largest reverse osmosis desalination plant in the world, in Taweelah.

The company has a large backlog and pipeline of projects and opportunities, as well as offices in several countries.



Saudi Arabia

United Arab Emirates



Waad Al Shamal

Faya-Shamka Line

Shuaibah Desalination Plant

Asia

Abengoa is present in Asia, in countries such as **India** and **China**.

The company has developed important projects in water and energy sector.



India



Chennai desalination plant

Qingdao desalination plant

Transmission lines

Luneng

4 Conclusions

and the standard



Abengoa

- Abengoa is an expert in the **hybridization of** power plants to provide dispatchable, clean energy solutions.
- Abengoa is able to provide a **full wrap EPC** Plus service, integrating a wide range of technologies and providing all the necessary guarantees, optimizing technical and commercial solutions to suit a client's specific operating requirements.
- Abengoa is one of the most experienced EPC contractors in the market with the capabilities to provide **affordable and reliable** decarbonization solutions for mines, industrial facilities and isolated grids.



Abengoa's focus on sustainability on the energy and water nexus allows us to partner with companies to decarbonize their energy and water systems with affordable and bankable low carbon solutions.



for sustainability

ABENGOA

Innovative technology solutions

Thank you