

ABENGOA



Evolution of Business

First Quarter 2012

(January-March)

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1. Changes in consolidation and/or in accounting policies

Discontinued operations

Sale of Telvent GIT

The transaction to sell the company's shareholding in Telvent GIT, S.A. (Telvent), a company in which Abengoa held a 40% stake, to Schneider Electric, S.A., was completed in September 2011. The sale price was \$40 per share, valuing the company at €1.360 million and representing a 36% premium over the average share price of the previous 90 days. Abengoa received €391 million in cash and recorded a total net gain of €91 million from discontinued operations in the third quarter of 2011.

Taking into account the importance of the activities carried out by Telvent GIT, S.A. to Abengoa, the sale of this shareholding is considered as a discontinued activity to be reported as such, in accordance with the stipulations and requirements of IFRS 5. In line with this standard, the consolidated income statement for the three month period ending 31 March 2011, which is included for comparison purposes, includes the reclassification of the results generated during the period by the activities that are now considered as discontinued, under a single heading.

Sale of transmission lines in Brazil

On November 30 2011, Abengoa finalised an agreement with Compañía Energética Minas Gerais (CEMIG), through the entity Transmissora Aliança de Energía Eléctrica, S.A. (TAESA), to sell its 50% stake in the companies STE, ATE, ATEII and ATEIII, as well as 100% of the company NTE. The sale of these interests resulted in a cash inflow of €479 million and a gain of €45 million, recorded in the fourth quarter of 2011.

On March 15 2012, Abengoa reached an agreement with Compañía Energética Minas Gerais (CEMIG) to sell the 50% that Abengoa controlled in the jointly owned company that owned the four transmission concessions described in the above paragraph. Following the closing of this transaction, 100% of the control of these concessions will be transferred. The offer price is equivalent to approximately €376 million in cash, which represents a 25% reduction in net corporate borrowing as at 31 December 2011, as well as an additional reduction of €210 million in gross debt.

The deal is subject to the approval of the governing bodies of Compañía Transmissora Aliança de Energia Elétrica S.A., the lending financial institutions, and ANEEL, Brazil's national electricity agency.

Taking into account the importance of the divested assets to Abengoa, the sale transaction is considered as Non-current Assets Held for Sale and is therefore reported as such at March 30 2012, in accordance with the stipulations and requirements of IFRS 5.

2. Main Figures

Financial Data

- Revenues of €1,764 M, an increase of 18% compared to Q1 2011.
- Another successful quarter: 30th in a row.
- Ebitda of €285M, an increase of 24% compared to Q1 2011.

Consolidated P&L (€M)	3m 2012	Var (%)	3m 2011
Revenues	1.764,1	+17,8%	1.497,5
Ebitda	284,7	+23,8%	230,0
Ebitda margin	16,1%		15,4%
Net Profit	88,6	+58,0%	56,4

Statement of Financial Position (€M)	31/03/2012	Var (%)	31/12/2011
Total Assets	18.670,1	(0,7%)	18.793,7
Total Equity	1.895,4	+9,8%	1.726,2
Total Net Debt	(6.823,5)	+24,8%	(5.468,0)

Share performance	3m 2012	Var (%)	3m 2011
Last quote (March' 31) (€/share)	13,69	(41,4%)	23,37 €
Capitalization (March' 31) (€M)	1.473,2	(30,3%)	2.114,3
Daily Effective Volume (€M)	9,2	(33,8%)	13,9

Operating Data

- 70% of our revenues from international markets outside of Spain.
- 46% of revenues coming from the Americas (Latin America and US).
- E&C backlog up to €7,078 M, as of March 31, 2012

Key Operational Metrics	mar-12	Var (%)	mar-11
Transmission Lines (km)	3,903	(12%)	4,413
Water Desalination (Cap. ML)	560	+49%	375
Cogeneration (GWh)	393	+130%	171
Solar Power Assets (MW)	543	+181%	193
Biofuels (Prod. ML)	568	+4%	547
Industrial Waste Treated (Mt)	0.55	(8%)	0.60

3. Consolidated income statement

M€	3m 2012	3m 2011	Var (%)
Revenues	1.764,1	1.497,5	+17,8%
Operating expenses	(1.479,4)	(1.267,6)	+16,7%
Depreciation and amortization	(88,4)	(57,7)	+53,0%
Net Operating Profit	196,3	172,2	+14,0%
Finance Cost, net	(138,9)	(122,1)	+13,8%
Share of (loss)/(profit) of associates	0,8	0,5	+56,0%
Profit Before Income Tax	58,2	50,6	+15,0%
Income tax expense	37,8	6,5	+482,1%
Profit for the year from continuing operations	96,0	57,1	+68,1%
Profit (loss) from discontinued operations, net of tax	0,0	4,3	n.a.
Profit attributable to non-controlling interest	(7,5)	(5,0)	+48,0%
Net income attributable to the parent company	88,6	56,4	+57,1%

Revenues

Abengoa's consolidated revenues for the first quarter ended March, 31 2012 reached €1,764 M, an 18% increase from the previous year, mainly due to:

- Revenues increase in Engineering and Construction due to the construction of thermosolar plants in Spain and the 280 MW Solana concentrating solar power plant in Arizona, the significant progress in the construction of the Tabasco Cogeneration Plant (Mexico) and high voltage lines and current transmission substations in Madeira (Brazil), as well as in the construction of Manaus high voltage line (Brazil).

Ebitda

Abengoa's EBITDA figure to March, 31 2012, reached €284.7 M, a 24% increase from the previous year, mainly due to:

- Contribution of new Solar Power plants in Spain (Helioenergy 1&2, Solacor 1&2), as well as the operation of SPP1, the hybrid solar/gas plant in Algeria.

Finance cost, net

Net financial expenses increased from -€122.1 M in March, 31 2011 to -€138.9 M in the first three months of 2012, primarily due to new solar plants coming on line in this period with financial cost being taken to P&L.

Income Tax Expense

Corporate income tax benefit reached 37,8 M€. This figure was affected by various incentives for exporting goods and services from Spain, for investment and commitments to R&D+i activities, the contribution to Abengoa's profit from results from other countries, as well as prevailing tax legislation.

Profit for the year from continuing operations

Given the above, Abengoa's income from continuing operations increased by 68.1% from €57.1 M in the first three months of 2011 to €96.0 M in the same period of 2012.

Profit from discontinued operations, net of tax

In March 2011 Telvent figures have been reclassified and are considered as discontinued operations for comparative purposes. Telvent was effectively sold in September 2011.

Profit for the year attributable to the parent company

The profit attributable to Abengoa's parent company increased by 57.1% from €56.4 M achieved in the first three months of 2011 to €88.6 M in 2012.

Excluding the impact from Telvent in both periods, the mark-to-market valuation of the derivatives and the contribution in 2011 from various transmission concession lines sold to CEMIG, net income would have increased by 26%.

4. Results by activities

M€	Revenues			Ebitda			Margin	
	3m 2012	3m 2011	Var (%)	3m 2012	3m 2011	Var (%)	3m 2012	3m 2011
Engineering and Construction								
E&C	931	785	19%	106	94	13%	11.4%	12.0%
Total	931	785	19%	106	94	13%	11.4%	12.0%
Concession-type infrastructures								
Solar	51	15	240%	37	10	270%	72.5%	66.7%
Water	8	5	60%	6	1	500%	75.0%	20.0%
Transmission	31	58	-47%	23	49	-53%	74.2%	84.5%
Cogeneration & Others	13	9	44%	1	1	0%	7.7%	11.1%
Total	103	87	18%	67	61	10%	64.9%	70.0%
Industrial Production								
Bioenergy	450	425	6%	1	33	-97%	0.2%	7.8%
Recycling	169	172	-2%	31	32	-3%	18.3%	18.6%
Others	111	29	283%	80	10	700%	72.1%	34.5%
Total	730	626	17%	112	75	49%	15.3%	12.0%
Total	1,764	1,498	18%	285	230	24%	16.2%	15.4%

Engineering and Construction

- Revenues in Engineering and Construction increased by 19% compared to the previous year, to €931 M (€785 M in the first three months of 2011), while EBITDA increased by 13% to €106 M compared to the figure recorded in the same period in 2011 (€94 M). This growth was mainly driven by:
 - Execution of the Solana solar plant in Arizona (USA) and the Mojave plant in California (USA).
 - Construction of thermosolar plants in Spain.
 - Higher volume of construction of transmission lines in Brazil and Peru, as well as the cogeneration plant for Pemex in Tabasco.
 - Construction of the solar-thermal plant in Abu Dhabi.

Concession-type infrastructures

- Revenues in the Concession-type Infrastructures area increased by 18% compared to the same period the previous year, to €103 million (€87 million in Q1 2011), while EBITDA rose by 10% to €67 million compared to €61 million in the same period in 2011. These increases were mainly due to:
 - Contribution of the new solar plants in Spain (Helioenergy 1 and 2, Solacor 1 and 2), which came into operation at different times during the last quarter of 2011 and the first quarter of 2012, as well as the contribution from the solar hybrid/combined cycle SPP1 plant in Algeria, which had still not come into operation in Q1 2011.
 - Start-up of the ATN line in Peru during 2011.
 - The decline in the results from LAT concessions was due to the sale of part of the Brazilian transmission lines to CEMIG in the last quarter of 2011.

Industrial Production

- Revenues by the Industrial Production activity rose by 17% compared to the same period of the previous year, to €730 million (€626 million in Q1 2011), while EBITDA increased by 49% to €112 million compared to €75 million in the same period in 2011.

5. Consolidated statement of financial position

Consolidated statement of financial position

Assets (€M)	31/03/2012	31/12/2011
Intangible assets	2,809	2,793
Fixed assets in projects	7,769	7,602
Financial investments	503	463
Deferred tax assets	1,086	992
Non-current assets	12,166	11,850
Inventories	520	385
Clients and other receivable accounts	1,831	1,806
Financial investments	791	1,014
Cash and cash equivalents	2,784	3,738
Current assets	5,926	6,943
Assets Available for sale	578	0
Total Assets	18,670	18,794

Shareholders' Equity and Liabilities (€M)	31/03/2012	31/12/2011
Capital and reserves	1,360	1,318
Non-controlling interest	536	409
Total Equity	1,895	1,726
Long-term non-recourse financing	5,092	4,983
Corporate financing	4,251	4,150
Grants and other liabilities	236	224
Provisions and Contingencies	118	119
Derivative financial instruments	326	389
Deferred tax liabilities and Personnel liabilities	324	296
Total non-current liabilities	10,348	10,161
Short-term non-recourse financing	431	407
Corporate financing	858	919
Trade payables and other current liabilities	4,607	5,230
Current tax liabilities	220	256
Derivative financial instruments	53	79
Provisions for other liabilities and expenses	16	16
Total current liabilities	6,184	6,906
Liabilities held for sale (discontinued operations)	243	0
Total Shareholders' Equity and Liabilities	18,670	18,794

Net debt composition

M€	Pro-forma		
	31/03/2012	31/12/2011	31/03/2011
Corporate Debt	4.876	4.830	5.276
Cash and corporate financial investments	(2.825)	(3.346)	(2.670)
Total net corporate debt	2.051	1.484	2.606
Non-recourse debt	5.522	5.390	4.374
Non-recourse cash and corporate financial investments	(1.126)	(1.406)	(1.173)
Total non-recourse debt	4.396	3.984	3.201
Total net debt	6.447	5.468	5.807
LTM Ebitda	1.085	1.103	1.001
LTM Ebitda corporate entities	775	717	720
Total Net debt / Ebitda	5,9	5,0	5,8
Total net corporate debt / Ebitda Corporate	2,6	2,1	3,6

6. Consolidated cash flow statement

Consolidated profit after tax from continuing operations	96,0	57,2
Non-monetary adjustments to the profit	109,0	184,9
Variations in working capital	(393,9)	(60,4)
Cash generated (used) by operations	(188,9)	181,7
Income tax paid	(18,4)	(23,6)
Interest received/paid	(115,7)	(82,4)
Discontinued operations		9,3
Net Cash Flows from operating activities	(323,0)	85,1
Capex	(776,1)	(599,8)
Other investments/disposals	(189,7)	(155,7)
Net Cash Flows from investing activities	(965,7)	(755,5)
Net Cash Flows from financing activities	348,8	326,9
Net increase/(decrease) of cash and equivalent	(940,0)	(343,5)
Cash at beginning of year	3.738,1	2.927,5
Translation differences cash or equivalent	(8,6)	(30,5)
Discontinued operations	(5,8)	56,9
Cash and cash equivalent at end of year	2.783,7	2.610,3

7. Capex plan

Main projects in execution

	Location	Capacity	Abengoa (%)	2012	2013	2014	2015	Expected Start Up	Ann. EBITDAe (M€)	Fully Funded?
	Solacor 1-2	Spain	50 MW x2	74%				Q1 12	42	✓
	Solaben 2-3	Spain	50 MW x2	70%				Q3/Q4 12	42	✓
	Helios 1-2	Spain	50 MW x2	100%				Q2/Q4 12	40	✓
	Solana	USA	280 MW	100%				Q3 13	65	✓
	Mojave	USA	280 MW	100%				Q2 14	55	✓
	Solaben 1-6	Spain	50 MW x2	100%				Q3/Q4 13	42	
	South Africa Trough	South Africa	100 MW	26%				Q3 14	79	
	South Africa Tower	South Africa	50 MW	26%				Q3 14	47	
		Tenes	Algeria	200 ML/day	51%				Q4 13	16
Qingdao		China	100 ML/day	92%				Q3 12	10	✓
Ghana		Ghana	60 ML/day	51%				Q3 14	10	
Zapotillo		Mexico	3,8 m3/sec	39%				Q4 15	13	
	Cogen. Pemex	Mexico	300 MWe	60%				Q3 12	60	✓
	Uruguay Wind	Uruguay	50 MW	50%				Q2 13	12	
	Manaus	Brazil	586 km	51%				Q3 12	38	✓
	Norte Brasil	Brazil	2,375 km	51%				Q1 13	66	✓
	Linha Verde	Brazil	987 km	51%				Q1 13	13	✓
	ATS	Peru	900 km	100%				Q4 13	30	✓
	ATE VIII	Brazil	108 km	100%				Q4 12	2	✓
Total									682	

Capex committed by 03.31.12

Committed (M€)	Capacity	Abengoa (%)	Country	Entry in Operation	Investment	Total Pending Capex	Total		
							ABG Corporate	Partners	Debt
Solar					4,905	1,799	432	10	1,357
Solacor 1 and 2	100 MW	74%	Spain	Q1'12/Q2'12	574	4	3	1	
Solaben 2 and 3	100 MW	70%	Spain	Q3'12/Q4'12	580	94	23	9	62
Helios 1 y 2	100 MW	100%	Spain	Q3'12/Q4'12	555	83	40		43
Solana	280 MW	100%	US	Q3'13	1,452	683	187		496
Mojave	280 MW	100%	US	Q2'14	1,183	935	179		756
Biofuels					462	242	93	48	101
Hugoton	90 ML	100%	US	Q3'13	462	242	93	48	101
Cogeneration					488	73	12	8	53
Cogen. Pemex	300 MW	60%	Mexico	Q3'12	488	73	12	8	53
Water					546	105	9	12	84
Tlenclem	200,000 m ³ /day	51%	Algeria	Q4'11	222	21	1	3	17
Tenes	200,000 m ³ /day	51%	Algeria	Q1'13	176	84	8	9	67
Quindgao	100,000 m ³ /day	92%	China	Q3'12	148				
Transmission					2,280	834	227	146	461
Manaus	586 km	51%	Brasil	Q3'12	675	91	13	13	65
Norte Brasil	2,375 km	51%	Brasil	Q1'13	876	451	124	119	208
Linha Verde	987 km	51%	Brasil	Q3'12	238	79	15	14	50
ATS	900 km	100%	Peru	Q3'13	402	189	59		130
ATE VIII	108 km	100%	Brazil	Q4'12	26	24	16		8
Recycling					60	60	60		
Aser Sur	110,000 tn	100%	Europe	Q3'13	60	60	60		
Total Committed					8,741	3,113	833	224	2,056

Committed (M€)	Q2-Q4 2012				2013				2014			
	Total Capex	ABG Corporate	Partners	Debt	Total Capex	ABG Corporate	Partners	Debt	Total Capex	ABG Corporate	Partners	Debt
Solar	909	218	10	681	769	182		587	121	32		89
Solacor 1 and 2	4	3	1									
Solaben 2 and 3	94	23	9	62								
Helios 1 y 2	83	40		43								
Solana	408	110		298	275	77		198				
Mojave	320	42		278	494	105		389	121	32		89
Biofuels	200	112	24	64	42	-19	24	37				
Hugoton	200	112	24	64	42	-19	24	37				
Cogeneration	73	12	8	53								
Cogen. Pemex	73	12	8	53								
Water	78	7	9	62	27	2	3	22				
Tlenclem	21	1	3	17								
Tenes	57	6	6	45	27	2	3	22				
Quindgao												
Transmission	707	181	128	398	127	46	18	63				
Manaus	91	13	13	65								
Norte Brasil	414	105	101	208	37	19	18					
Linha Verde	79	15	14	50								
ATS (Perú)	99	32		67	90	27		63				
ATE VIII	24	16		8								
Recycling	13	13			47	47						
Aser Sur	13	13			47	47						
Total Committed	1,980	543	179	1,258	1,012	258	45	709	121	32		89

8. Significant events reported to the CNMV

Details of the Relevant Event corresponding to the first quarter of 2012:

- Written Communication of 21/02/2012. Detail of the operations made under the Liquidity Agreement (from 11/20/2011 to 02/20/2012).
- Written Communication of 27/02/2012. Ordinary Shareholders Meeting Call.
- Written Communication of 27/02/2012. Changes in the composition of the Board of Directors and its committees.
- Written Communication of 27/02/2012. Annual Corporate Governance Report 2011.
- Written Communication of 27/02/2012. Half year Financial Information regarding the second half year of 2.011. File in CNMV format.
- Written Communication of 16/03/2012. Agreement with the Energy Company Minas Gerai (Cemig), to sell the remaining 50% in four transmission lines concessions in Brazil.

9. Evolution of the Stock price

As of March 31, 2012, the company believes the free float to be 43.96% if the shareholding of Inversión Corporativa I.C.S.A. and its subsidiary Finarpisa (56.04%) is deducted.

According to the data supplied to Abengoa by Sociedad de Gestión de los Sistemas de Registro, Compensación y Liquidación de Valores S.A. (Securities Recording, Clearing and Settlement Management Company) for the last Ordinary General Meeting held on April 1, 2012, Abengoa, S.A. had 14,433 shareholders.

	Total	Daily
Volume (thousand of shares)	38,780	597
Effective (M€)	598	9

Quotes	Value	Date
Last	13.69	30 mar
Maximun	17.39	25 jan
Average	15.41	
Minimun	13.53	30 mar

As a historical reference, since Abengoa's Initial Public Offering on November 29, 1996, the company's shares have increased by 543% which is 6 times the initial price. During this same period, the select IBEX-35 has increased by 72%.

